

TERRITORY MANAGER – DURABLE MEDICAL EQUIPMENT

Atlanta, Georgia

JOB DESCRIPTION:

GF Health Products, Inc., headquartered in Atlanta, GA, is a leading manufacturer and distributor of goods sold into the Homecare, Extended Care, Medical/Surgical and Consumer marketplaces. We are currently seeking an entry level self-motivated, assertive and organized sales professional to join our growing team as a Territory Manager in our Homecare/DME business unit. This is a sales position based in our corporate headquarters in Atlanta, Georgia, and includes travel, at least quarterly, to the assigned territory.

We train the individual about our products, our industry and our customers. In addition, trainees will learn the sales process, including prospecting, territory planning and management, negotiation and account management strategies.

We reward your hard work and success:

- Startup guaranteed commission with aggressive 100% commission structure to follow
- Comprehensive benefit package
- 401(k) with company match
- Vacation and personal days
- Company holidays
- Monthly employee social functions; on premises gym; and great work environment!

To learn more about GF Health Products, Inc., visit our website at www.grahamfield.com

EXPERIENCE AND SKILLS:

- Bachelor's Degree preferred
- Outstanding work ethic and tenacious drive to succeed
- Excellent communication, presentation and interpersonal skills
- Strong computer skills
- Excellent organizational skills
- Prior sales and customer service experience helpful
- Valid driver's license, good driving record and a credit card required
- Ability to travel up to 25% of the time

To apply for this position please send a cover letter and resume to hr@grahamfield.com

All qualified applicants will receive consideration for employment without regard to race, color, gender identity or expression, age, religion, intellectual disability, mental disability, physical disability, including but not limited to blindness, unless it is shown that such disability prevents performance of the work involved, medical condition, handicap, national origin, ancestry, sexual orientation, marital status, domestic partnership status, parental status, military status, veteran or military discharge status, source of income or housing status or any other status protected by applicable law.

GF Health Products, Inc. is a drug free workplace